



The project

To acquire further in-building coverage within the 6 major UK Airports on behalf of a major Telecommunications Operator.

The brief

To gain access to both airside and landside areas at the airports to enable the Client's design team to carry out site surveys. After gaining Landlord approval to the proposed alterations and additions, to then complete the relevant negotiations and agreements to allow the building of the schemes.

Implementation

Using our extensive knowledge of the airport industry and the Client's requirements, we were able to interpret the existing agreements with the Landlord in order to allow access to the various terminal buildings and car parks.

This knowledge was recognised by the Airport Operators and therefore access to both airside and landside areas at each site was swift and efficient.

After the schemes had been produced we acted as intermediaries to get these amended where necessary and approved within the time scales set out by the Client.

We were then able to negotiate the best possible terms and enter into an early access agreement with the airports to allow commencement of the build. We also acted as the point of contact for the airports should any issues arise during the installation period.

In order to complete the final legal agreements we assisted the Client's Solicitor to produce a document that was approved by both the airports and the Operator.